iThe Golden Link

A Quick-Release Newsletter from AIMC, LLC

To: All CSI Life Medicare Supplement Agents in Arizona

Re: 2019 Rate Adjustment

CSI Life received approval for a rate increase in Arizona. There will be a rate increase of 15.0% (all plans).

The effective date for the rate adjustment is January 1, 2019.

Please refer to the points below to determine which rates should be applied.

- All Medicare Supplement applications dated *before* December 1, 2018, *regardless of effective date*, will receive the current 1-1-18 rates.
- Any application dated *on or after* December 1, 2018, requesting a policy effective date *before January 1, 2019*, will receive the current 1-1-18 rates.
- Any application dated *on or after* December 1, 2018 requesting an effective date of *January* 1, 2019 or after will receive the new 1-1-19 rates.

Summary of this information:

| Application Date | Effective Date | Applicable Rates |
|---------------------------|--------------------------|------------------|
| Before December 1, 2018 | Anytime | 1-1-18 Rates |
| December 1, 2018 or after | Before January 1, 2019 | 1-1-18 Rates |
| December 1, 2018 or after | January 1, 2019 or after | 1-1-19 Rates |

VERY IMPORTANT



If you are licensed in multiple states, please call 800-321-0102 to confirm current rates for your non-resident states.



Place your order for rates and supplies by logging onto www.aimc.net or by calling 800-321-0102. Internet orders take priority. These and other forms are available for immediate download at www.aimc.net.