

## **North Carolina Mutual Life Insurance Company and Premier Companies Partnership**

North Carolina Mutual Life Insurance Company is pleased to announce a new strategic alliance with Premier Companies, Inc. This partnership will create expanded opportunities for the North Carolina Mutual family of companies including – North Carolina Mutual Insurance Agency, North Carolina Mutual Financial and PRISM to offer clients best in class insurance solutions and financial services.

Previously North Carolina Mutual was only able to provide insurance in licensed states where existing agents provided insurance products underwritten by the parent company. Today, due to the new partnership, the North Carolina Mutual Insurance Agency has the capability to offer several best in class insurance products to clients in all 50 states, according to President and CEO James Speed. He adds, “This partnership with Premier Companies has afforded North Carolina Mutual limitless potential in providing insurance solutions – both life and health. This is particularly true for our seniors and those who have reached retirement age. We are thrilled to now offer access to carriers for products including Medicare Advantage and Medicare Supplements, both term and whole life, pre-need insurance as well as group and voluntary benefits products.”

Premier Companies, Inc. Owner/Principals Tom Schueth and Mike Wingate say, “As a company, we provide seasoned market knowledge, superior solutions and competitive rates to consumers in all 50 states. This new alliance with North Carolina Mutual Life Insurance Company will allow us to greatly expand into many new additional markets nationally. We will combine their brand loyalty and our ability to serve agents to create a dynamic partnership that will positively impact both companies for years to come.”

### **About North Carolina Mutual Life Insurance Company**

North Carolina Mutual Life Insurance Company, the nation’s oldest and largest insurance company with roots in the African American community, offers a wide variety of life insurance products through group plans for both large and small organizations and through individual policies. It provides important financial services through companies and programs such as North Carolina Mutual Financial, a funeral funding company providing advance funding to funeral homes; North Carolina Mutual Insurance Agency, a full-service insurance agency providing products from a variety of carriers; and PRISM, a managing general underwriter that can administer and underwrite traditional group and voluntary benefit products. Since its founding 114 years ago in Durham, North Carolina Mutual has built a reputation for the personalized service it provides its policyholders. For more information, please visit <http://www.ncmutuallife.com>

### **About Premier Companies**

Premier Companies has been providing support, training and leading insurance products to independent insurance agents and agencies since 1968. It has earned the reputation of being one of the most respected independently owned insurance brokerages in the country. Premier Companies is an Insurance Field Market Organization headquartered in Norfolk, NE with offices in Dallas, TX and Kansas City, MO. To satisfy a broad range of insurance needs, Premier Companies has 5 divisions specializing in senior health marketing, life & annuities, final expense planning, long term care, disability insurance and national worksite benefits. For more information, please visit <http://www.premiercoinc.com>

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