

## New products coming to FL, IN, MO, NV, VT

We will start offering the following new products on **September 27, 2019**:

- AHLIC Medicare Supplement with 7% household premium discount (Missouri)
- CLI Medicare Supplement with 7% household premium discount (Florida, Nevada)

• Cancer and Heart Attack or Stroke Plus (Indiana, Vermont)





## Sales materials and online enrollment

Sales materials for these new products are now available.

**NOTE:** We will not accept applications until September 27, 2019. Online enrollment through Aetna Quote & Enroll will also be available starting September 27.

## **Application cut-off for existing products**

The last application signature and submission dates for the existing products in these states are as follows:

- ACI Medicare Supplement (MO): November 8, 2019
- AHLIC Medicare Supplement (FL, NV): November 8, 2019
- Cancer and Heart Attack or Stroke (IN, VT): December 24, 2019
- \* Aetna Senior Supplemental Insurance includes products underwritten by Aetna Health and Life Insurance Company (AHLIC),
  Aetna Health Insurance Company (AHIC), American Continental Insurance Company (ACI), Continental Life Insurance Company
  of Brentwood, Tennessee (CLI).

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