**Aetna New products now available**

We now offer new **AHLIC Medicare Supplement** with a **7% household discount** in **Nevada** and **Utah**.

**Hospital Indemnity Flex**, our newest addition to the Protection SeriesSM of products, is now available in **Alabama, Arkansas, Georgia, Iowa, Michigan, Nevada, South Dakota, Wisconsin, West Virginia,** and **Wyoming**.

**Aetna Existing product updates**

With the availability of the new products above, we will discontinue accepting applications for the existing products in these states. The last application signature and submission dates will be:

• Hospital Indemnity (AL, AR, GA, IA, MI, NV, SD, WI, WV, WY): **February 13, 2018**

• ACI Medicare Supplement (NV, UT): **November 30, 2017**

Be sure to destroy any existing sales kits and order the new sales materials.

If you have any questions, please contact our office.

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