

DATE: October 4, 2019

MEMO NUMBER: 2019-018

FROM: Marketing Department

ACTION DATE: December 28, 2019

SUBJECT: Medicare Supplement withdrawal

DISTRIBUTION: All Producers in Nebraska and South Carolina

With the release of the new Medicare Supplement Plans A, F*, G, M, N, and G (high deductible) through Garden State Life Insurance Company, we will no longer be offering Medicare Supplement Plans through American National Life Insurance Company of Texas (ANTEX) effective December 28, 2019.

Applications written between now and then cannot have an effective date after December 28, 2019 and must be written on or before December 28, 2019 and received by January 10, 2020 to be processed.

This will not affect in-force business or renewal commission on this block of business. We will continue to provide the same level of service you and your clients have come to expect from American National and its subsidiary companies.

Garden State Life Insurance Company Medicare Supplement will not only offer affordable plans but will include a household discount for anyone who resides with the applicant who is 18 years or older. Also, our online enrollment platform, ExpertApp will provide an *Instant Underwriting Decision* for speedy issue and fast commission.

If you have any questions and/or would like product information on the new Medicare Supplement, please contact the American National Health Division at **888.290.1085**.

*Plan F is only available to those who were eligible for Medicare prior to January 1, 2020.