



## New products coming this week

Starting **July 17, 2020**, we'll offer the following new products:

- **Accendo Medicare Supplement with 14% household discount:**  
New Hampshire, Virginia
- **Accendo Final Expense individual whole life insurance:**  
Alaska, Arkansas, Colorado, Hawaii, Idaho, Kansas, Maine, Minnesota, Montana, New Hampshire, New Mexico, Nevada, Oklahoma, Oregon, Utah, Vermont, Wyoming
- **CLI Medicare Supplement with 7% household discount:**  
Virginia

Online enrollment through Aetna Quote & Enroll will be available starting Friday, July 17.

You can **order paper sales materials here**. Navigate to your desired state, then select **enrollment kits for paper submission**.

The last application signature and submission date for the existing AHLIC Medicare Supplement plans in Virginia will be August 28, 2020.

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