Important Announcement From Americo

October 27, 2020

TO: Americo Agents in PA

Great Southern Life Med Sup Rate Changes

Effective November 1, 2020, we will be making the following rate changes to Great Southern Life (GSL) Plans A, F, G, and N in Pennsylvania. Age banding on Plan G will change to ages 65 - 70. Additionally, the Household Discount has been increased to 14%.

<u>Plan F</u>	Plan G	<u>Plan N</u>	<u>Plan A</u>	Effective Date
	0.2%	-4.5%	0.2%	11/1/2020

For existing policies, the rate increase will not occur until the policy anniversary date. On new policies, these rate changes will apply to all applications signed on or after November 1, 2020.

Updated application packets are available for download on <u>Americo.com</u>. For quick access to state approvals, rates, and materials, go to <u>AmericoMedSup.com</u>.

Thank you for your business.

Americo Marketing

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