

## Important Announcement From Americo

**October 27, 2020**  
**TO: Americo Agents in TN**

### Great Southern Life Med Sup Rate Changes

Effective November 1, 2020, we will be making the following rate changes to Great Southern Life (GSL) Plans A, F, G, and N in Tennessee. Age banding on Plan G will change to ages 65 - 70. Additionally, the Household Discount has been increased to 13%.

<u>Plan F</u>	<u>Plan G</u>	<u>Plan N</u>	<u>Plan A</u>	<u>Effective Date</u>
-4.4%	7.4%	-7.0%	8.5%	11/1/2020

*For existing policies, the rate increase will not occur until the policy anniversary date. On new policies, these rate changes will apply to all applications signed on or after October 1, 2020.*

Updated application packets are available for download on [Americo.com](http://Americo.com). For quick access to state approvals, rates, and materials, go to [AmericoMedSup.com](http://AmericoMedSup.com).

Thank you for your business.  
Americo Marketing



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