

Important Announcement From Americo

August 17, 2020

TO: Americo Agents in VA

Great Southern Life Med Sup Rate Changes

Effective September 1, 2020, we will be making the following rate changes to Great Southern Life (GSL) Plans A, F, G, and N in Virginia. Age banding on Plan G will change to ages 65 - 70. Additionally, the Household Discount will be increasing to 14%.

<u>Plan F</u>	<u>Plan G</u>	<u>Plan N</u>	<u>Plan A</u>	<u>Effective Date</u>
2.0%	3.5%	-2.5%	--	9/1/2020

For existing policies, the rate increase will not occur until the policy anniversary date. On new policies, these rate changes will apply to all applications signed on or after September 1, 2020.

Updated application packets are available for download on Americo.com. For quick access to state approvals, rates, and materials, go to AmericoMedSup.com.

If you have any questions, or if we can be of assistance, please contact Agent Services at 800.231.0801 or agent.services@americo.com.

Thank you for your business.

Americo Marketing

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The logo for Americo, featuring the word "AMERICO" in a bold, italicized, sans-serif font with a horizontal line through the middle of the letters.

