Arizona Medicare Supplement Rate Action, Effective January 1, 2021

October 8, 2020

Amerigroup has received approval for our Arizona Medicare Supplement Plan rates effective January 1, 2021.

Please note that this interim Outline of Coverage is for effective dates of January 1, 2021, and after. For effective dates in 2020, you can continue to use the current kits. Please order small quantities of the current sales kits

Key information to help you in your selling efforts:

- Single Statewide Rating Area Effective January 1, 2021, Amerigroup will have one statewide rating area resulting in lower 2021 rates in Maricopa and Pinal counties. The following only applies to members in those counties:
 - In December, all members will be notified of the lower rate effective January 1, 2021.
 - $\circ\,$ There is no impact to the member's policy anniversary date or 12-month rate guarantee period.
 - Members renewing after January will continue to receive notices advising them of their rates as of their policy anniversary date.
 - Any members who already paid quarterly or annual bills that span January 1, 2021, will receive a refund. (Example: A member who paid the quarterly premium for December, January, and February will receive a reimbursement for the difference in premiums for two months.)
 - New members effective January 1, 2021, will receive a bill with the new lower rate.
 - The approved rate action listed below results in a net rate decrease for members in Maricopa and Pinal counties.
- **Rate Guarantee** Plans have 12-month rate guarantees, which renew on members' anniversary coverage effective dates.
- **SilverSneakers ®** is offered as a value-added program to our currently marketed plans for both our new and existing members.
- IMPORTANT REMINDER: MACRA (Medicare Access and CHIP Reauthorization Act of 2015) created new rules for those who become Medicare-eligible on or after January 1, 2020, due to age or disability (defined as 'newly eligible'). The new rule prohibits those *newly eligible* for Medicare from purchasing Plans C and F. Amerigroup offers Plan F. We continue to make Plan F available to those eligible for Medicare prior to January 1, 2020.

The chart below shows the rate action approved by the Arizona Department of Insurance for Amerigroup, effective January 1, 2021:

2021 Approved Arizona Medicare Supplement Rates	
Benefit Plans	Approved Rate Action
Modernized - Marketed	
Plan A	0.0%
Plan F	8.0%
Plan G	5.0%
Plan N	5.0%
Total	5.7%

As soon as we have the new Medicare amounts, we will update the Outline of Coverage with the 2021 rates and the 2021 Medicare amounts, and let you know when you can order larger supplies of the sales kits for your 2021 sales.

This article applies to:

Amerigroup Senior and Medicare

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