

May 31, 2023

Medicare Supplement Plan and Discount Information

We sent Medicare Supplement members a letter notifying them that the annual plan year effective date for their Blue Cross and Blue Shield of Texas Medicare Supplement Insurance Plan changed from May 1, 2023, to July 1, 2023. New rates will also be effective July 1, 2023, with a sell date of June 1, 2023.

Members will receive their annual rate change notice by the end of May. These letters include rate increase information.

What to know:

The annual rate change notice does not include information on the Household Discount. The rate in the letter refers to the premium **before** the household discount of 10% will be applied.

Summary of available offerings:

- INCREASED Household discount (10% with expanded eligibility criteria)
- Continue with BlueSM discount (7%)

Household Discount

A 10% household discount (increased from 7%) is available. The applicant must reside with a spouse or domestic partner, OR have resided with as many as three adults, age 60 or older, for the last 12 months.

Continue with Blue discount for current members

A 7% premium discount is available to those who were enrolled in commercial group or individual coverage with a Blue Cross and Blue Shield plan issued in Illinois, Montana, New Mexico, Oklahoma or Texas and that coverage was within one year of their BCBSTX Medicare Supplement Insurance policy becoming effective.

This discount lasts for the duration of an active Medicare Supplement membership. The discount cannot be applied retroactively and is not available to members previously enrolled in government plans. The discount **cannot** be combined with the Household Discount; members qualify for only **one** discount program.

Resources for producers

As of June 1, in the Supply Portal — **TX 2023 MedSupp Digital Sales Kit (Digikit)** — you can find reference materials to assist you in the sales process:

 Medicare Supplement Plan Options Guide — Outlines the products, application, enrollment, billing and service changes affected by the rollout and upgrades

- Rate Booklet Lays out member rates for all 2023 Medicare Supplement plan offerings
- Sizzle Sheet Highlights features of our Medicare Supplement plans

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