

Agent Bulletin

AGENT SERVICE LINE: 866-458-7503

Date: June 12, 2019

Number: 19-022

MEDICARE SUPPLEMENT RATE REVISION

From: Bankers Fidelity Assurance Company™

To: All Licensed Agents in Georgia

Subject: Medicare Supplement Rate Revision

Rate Revision for Medicare Supplement Closed Series Business

Rate increases are occurring for the current B 21492 Preferred & Standard Medicare Supplement policies. These new rates are effective 07-01-2019. Existing policyholders will be notified of this premium change within the state mandated timeframe. The chart below lists the plans and their percentage of change.

Plan	Rate Increase
Α	9.9%
F	9.9%
F2	4%
G	0%

Additionally, the Household Discount is being increased from 7% to 9% for qualified applicants effective 07-01-2019.

The outlines of coverage have been updated with the new rates and will be available in the ADDS® library on 07-01-2019.

Outline of Coverage B 21492 OC(rev19) [GEORGIA CP] (7-19) replaces the current outline

(B 21492 OC(rev19) [GEORGIA CP] (3-19)). The Outline of Coverage must be left with every client to whom the product is presented, whether they apply or not.

The complete outline consists of forms:

- o Cover Page B 21492 OC(rev19) [GEORGIA CP]
- o Rate Pages Preferred and Standard B 21492 OC(rev19) [GEORGIA RS PRF/STND F/M]
- Disclosure Page B 21492 OC(rev19) [GEORGIA DIS-ISS]
- o Benefit charts for Plans A, F, High F, G–B 21492 OC(rev19) [BC-A,F,F2, G]

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For under age 65 and disabled applicants, the following forms have been updated and will be available through online ordering:

Outline of Coverage B 21492 U65 OC(rev19) [GEORGIA CP] (7-19) replaces the current outline

(B 21492 U65 OC(rev19) [GEORIGA CP] (3-19)) The Outline of Coverage must be left with every client to whom the product is presented, whether they apply or not.

The complete outline consists of forms:

- Cover Page B 21492 U65 OC(rev19) [GEORGIA CP]
- o Rate & Disclosure Page B 21492 U65 OC(rev19) [GEORGIA DIS-ISS]
- o Benefit charts for Plans A, F, High F and G B 21492 U65 OC [BC-A, F, F2, G]

The Application Package (B 21492 AP2017 PKG) and the Enrollment Form (B 21492 U65 EF2014) are not changing and should continue to be used.

Thank you.

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