

Agent Bulletin

AGENT SERVICE LINE: 866-458-7503

Date: August 5, 2019

Number: 19-031

MEDICARE SUPPLEMENT RATE REVISION

From: Bankers Fidelity Assurance Company ™

To: All Licensed Agents in Illinois

Subject: Medicare Supplement Rate Revision Effective 08-19-2019

Rate Revision for Medicare Supplement Business

Rate increases are occurring for the current B 21492 Preferred & Standard Medicare Supplement policies. These new rates are effective 08-19-2019. Existing policyholders will be notified of this premium change within the state mandated timeframe. The chart below lists the plans and their percentage of change.

| Rate Increase | | | | |
|---------------|--------|--------|----------|--------|
| Preferred | | | Standard | |
| Plan | Area 1 | Area 2 | Area 1 | Area 2 |
| Α | 15% | 4% | 20% | 8.5% |
| G | 15% | 4% | 20% | 8.5% |

Additionally, the Household Discount is being increased from 7% to 9% for qualified applicants effective 08-19-2019.

The outlines of coverage have been updated with the new rates and will be available in the ADDS® library on 08-19-2019.

Outline of Coverage B 21492 OC [ILLINOIS CP] (8-19) replaces the current outline (B 21492 OC [ILLINOIS CP] (1-19)). The Outline of Coverage must be left with every client to whom the product is presented, whether they apply or not. The complete outline consists of forms:

- o Cover Page B 21492 OC [ILLINOIS CP]
- Rate Pages Preferred and Standard B 21492 OC [ILLINOIS RS PRF/STND]
- o Disclosure Page B 21492 OC [ILLINOIS DIS-AA]
- Benefit charts for Plans A and G– B 21492 OC [BC-A,G]

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For under age 65 and disabled applicants, the following forms have been updated and will be available through on-line ordering:

- Outline of Coverage B 21492 U65 OC [ILLINOIS CP] (8-19) replaces the current outline (B 21492 U65 OC [ILLINOIS CP] (1-19)). The Outline of Coverage must be left with every client to whom the product is presented, whether they apply or not. The complete outline consists of forms:
 - o Cover Page B 21492 U65 OC ILLINOIS CP]
 - o Rate & Disclosure Page B 21492 U65 OC [ILLINOIS DIS-AA]
 - o Benefit charts for Plans A and G-B 21492 U65 OC [BC-A, G]

The Application Package - **B 21492 AP2017 PKG** and Enrollment Form - **B 21492 U65 EF2010** should continue to be used.

Thank you.

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