

**Cigna Supplemental Benefits** 

## **IMPORTANT UPDATE**

## Multi-policy discount increasing to 20% in NH!

We are pleased to offer more value and savings to customers with an increased multi-policy discount from Cigna Supplemental Benefits on Med Supp policies in NH.

- Effective June 12, 2023, for new customers, the multi-policy discount will increase from 15% to 20% in NH for customers with households where more than one person owns a Medicare Supplement policy from Cigna Supplemental Benefits.<sup>1</sup>
- For existing policyholders eligible and already receiving the multipolicy discount, the increase will automatically be applied on their next premium rate change.

## Sample rates

State	Male, age 68	Male, age 65	Female, age 68	Female, age 65
	Plan G	Plan N	Plan G	Plan N
NH	\$148.10	\$106.61	\$133.42	\$96.05

Rates are sampled from CHLIC NH Area 1, with the multiproduct HHD applied. Affiliate companies do not qualify for the HHD in NH.

Cigna continues to offer more value for both agents and customers. Take a look at the additional benefits below:

- Additional rate classes to fit more health situations in NH
- Healthy Rewards discount programs on vision, hearing, fitness and home-delivered meal services<sup>2</sup>

- <u>Earn 1,000 targeted leads</u> with a direct mail campaign for every fourth application you write for underwritten Medicare Supplement Plans F, G, N, and Open Enrollment Plan N from January 1 to December 31.<sup>3</sup>
- <u>Earn \$100</u> for every application you write for underwritten Medicare Supplement Plans F, G, N, and Open Enrollment Plan N from January 1 to December 31.<sup>4</sup>

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