



Aetna Senior Supplemental Insurance

Due to recent regulatory changes, we will no longer offer a household premium discount on new individual CLI* Medicare Supplement policies in Florida.

The last application signature date we can accept for applicants requesting the household premium discount is August 27, 2020. Any applications signed on or after August 28, 2020 will not be eligible for a household premium discount.

We've revised the paper sales materials (including the application), which are now available. You can **order the updated paper sales materials here**. Be sure to destroy your existing paper applications and replace them with the new application.

Aetna Quote & Enroll will have the revised E-App starting August 28, 2020.

Medicare Supplement policyholders in Florida currently receiving the household premium discount will continue to receive the discount.



Jeff Nasser,
Regional Vice President

[Contact me](#)

We're here to help

We have a sales management team at your service to help you grow your business. If you have any questions, just contact one of our team members below:

Jeff Nasser, Regional Vice President

317-910-2830

Paul Ericson, Regional Sales Manager

615-202-9731

Colleen Trayser, Regional Sales Specialist

615-807-7517

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