

# MAKE LIFE MORE REWARDING

Get ready for our CNHIC Med supp in North Carolina and Tennessee!

# Medicare supplement with more rewards

Our newest Medicare supplement product, insured by Cigna National Health Insurance Company (CNHIC), is coming to **North Carolina and Tennessee on June 14!** 

With CNHIC, you can offer more services and savings to customers while taking advantage of more rewards for yourself.

# Rewarding reasons to sell

CNHIC has been designed to reward customers with more value and enhanced programs and services. See how CNHIC can make life more rewarding!

### Reward your customers:

- New competitive rates
- Additional rate classes to fit more health situations
- Cost-effective coverage without sacrificing quality service
- Up to 15% Household Discount<sup>1</sup>

# Reward yourself:

- Active ARLIC and CHLIC agents automatically contracted to CNHIC
- Competitive commissions with advances paid daily
- Easy electronic applications
- Earn 1,000 leads with a targeted direct mail campaign for every fourth underwritten

- Value-added programs including fitness, vision, and hearing discounts<sup>2</sup>
- Medicare supplement app for plans F, G, N, and Open Enrollment N each month<sup>3</sup>
- Earn \$100 for underwritten Medicare Supplement plans F, G, N, and Open Enrollment N with a minimum of four applications per month in NC.<sup>4</sup>

# **CNHIC** commissions and sales materials

Updated CNHIC commission schedules will be available soon. View available sales materials below. These materials will be available starting May 31.

North Carolina: application, outline of coverage

**Tennessee:** application, outline of coverage

# **ARLIC and CHLIC products**

Effective July 2, American Retirement Life Insurance Company (ARLIC) Medicare supplement products will no longer be available for sale under your distribution in North Carolina. All applications for ARLIC Medicare supplement products in NC must be signed by July 1 and must be in our office by July 12.

Effective July 2, Cigna Health & Life Insurance Company (CHLIC) Medicare supplement products will no longer be available for sale under your distribution in North Carolina and Tennessee. All applications for CHLIC Medicare supplement products in NC and TN must be signed by July 1 and must be in our office by July 12.

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