

SEPTEMBER 1, 2019

One Company/One State – AL, MS, TN

On August 23, 2019, we released new Medicare supplement policies underwritten by Omaha Insurance Company (OIC) in Alabama and underwritten by United World (UW) in Mississippi and Tennessee. Because our policy is to market only one underwriting company in a state, effective **October 1, 2019** only applications underwritten by OIC for Alabama and UW for Mississippi and Tennessee will be accepted for new business and conversions.

We will no longer accept applications for new business or conversions under the old underwriting company – Omaha Insurance Company (OIC) – in Tennessee and Mutual of Omaha (MOO) – Alabama and Mississippi with one exception. Due to pending 2020 Medicare changes, we will continue to accept paper applications for HD Plan F only underwritten by OIC – Tennessee and MOO – Alabama and Mississippi for effective dates of coverage prior to January 1, 2020. This provided an option for your clients who are looking for a low premium cost-sharing plan.

As of **August 23, 2019**, the High Deductible Plan G became available in Alabama underwritten by OIC, Mississippi and Tennessee underwritten by UW for individuals with effective coverage dates of January 1, 2020 or later.

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Premier Marketing
705 W Benjamin Ave
Norfolk NE 68701
800-365-8208