

## Medicare Supplement Rate Action, Effective January 1, 2021

October 28, 2020

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In June, we let you know that we filed proposed Medicare Supplement premium rate increases with the New York State Department of Financial Services. However, rates **will not** be changing effective January 1, 2021.

We will notify members rates **will not be changing** as of January 1, 2021, to avoid any confusion since we were required to mail them notices in June advising of our proposed rate increases.

**See the appropriate interim 2021 Outline of Coverage below for the premium amounts.** Please note the Outline of Coverage includes the 2020 Medicare amounts and the approved rates effective January 1, 2021. **The interim sales kits will be available to order October 24.** Upon the release of the 2021 Medicare cost-sharing amounts, we will update our **interim** 2021 Presales Kits and advise you when supplies of the sales kits for your 2021 sales are available.

[\*\*Empire BlueCross Outline of Coverage\*\*](#)

[\*\*Empire BlueCross BlueShield Outline of Coverage\*\*](#)

### Key information to help you in your selling efforts:

- **SilverSneakers** is offered as a value-added program to our currently marketed plans for both our new and existing members.
- Your clients can receive a **5% discount** if there is more than one Anthem Medicare Supplement policy written in a household with us.\*
- In addition, they can receive **\$2 per month** off their premium if they enroll for automatic monthly premium withdrawals taken directly from their bank accounts, or they can pay annually and receive a **\$48 discount**.
- ***IMPORTANT REMINDER:*** MACRA (Medicare Access and CHIP Reauthorization Act of 2015) created new rules for those who become Medicare-eligible **on or after** January 1, 2020, due to age or disability (defined as 'newly eligible'). The new rule prohibits those **newly eligible** for Medicare from purchasing Plans C and F. We continue to make Plan F available to those eligible for Medicare **prior to** January 1, 2020.

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This article applies to:  
New York  
Senior and Medicare

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