



GOVERNMENT™  
PERSONNEL  
MUTUAL LIFE  
INSURANCE

**MEDICARE SUPPLEMENT  
2017 NOVEMBER RATE RELEASE**

October 18, 2017

Rate Adjustment

For applications signed on or after **November 1, 2017**, the rates will adjust by plan as listed below. Clients buying a Medicare supplement at these rates will still have a 12-month rate guarantee from their effective date of coverage and therefore, the earliest they would receive a rate increase would be October 2018.

Continue to use the existing rates for plan applications signed prior to November 1, 2017.

As a reminder when calculating premium, please calculate the initial premium **based on the client's age** on the application date and not the effective date of coverage. *Rates are locked in on the signed application date but will continue for 12-months following the effective date of coverage.*

GPM Life Medicare Supplement New and In-force Business					
State	Rate Adjustment				
	Plan A	Plan C	Plan F	Plan G	Plan N
DE	9%	9%	9%	9%	9%
KS	9.5%	9.5%	9.5%	9.5%	9.5%
ND	9%	9%	9%	9%	9%

**MARKETING MATERIALS:**

State	New Outline	New App Book <i>Print Date 10/18/17</i>
DE	DE_GPM_AGY_110117	T04_543_DE
KS	KS_GPM_AGY_110117	T04_543_KS
ND	ND_GPM_AGY_110117	T04_543_ND

Materials are available to view and print immediately on the producer web site at: [GPMLifeMedicareSupplement.com](http://GPMLifeMedicareSupplement.com) or you may place an order by calling (866) 754-5716.

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