



***Great News! New Lower GSL Rates in Your State!***

We are excited to announce lower Medicare Supplement rates and new underwriting changes to help you place more cases!

In addition to lower rates, we will be adding an additional underwriting class to help approve more applicants. With this new underwriting class, an application that may have been previously declined, could now receive a modified offer with a 15% higher premium rate.

You can use our 100% instant decision e-application to access the new rates and underwriting class beginning September 1, 2021.

Effective September 1, 2021, we will be making the following rate changes to Great Southern Life (GSL) Plans A, F, G, and N, in Nevada. These rate changes will apply to all applications signed on or after September 1, 2021.

Plan F	Plan G	Plan N	Plan A	Effective Date
-1.4%	-1.4%	-6.1%	-1.4%	9/1/2021

Updated application packets are available.

Thank you for your business.

**Agent Services**

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