



***Great News! New Lower GSL Rates in Your State!***

We are excited to announce lower Medicare Supplement rates and new underwriting changes to help you place more cases!

In addition to lower rates, we will be adding an additional underwriting class to help approve more applicants. With this new underwriting class, an application that may have been previously declined, could now receive a modified offer with a 15% higher premium rate.

You can use our 100% instant decision e-application to access the new rates and underwriting class beginning January 1, 2022.

Effective January 1, 2022, we will be making the following rate changes to Great Southern Life (GSL) Plans A, F, G, and N, in **Oklahoma**. These rate changes will apply to all applications signed on or after January 1, 2022.

Plan F	Plan G	Plan N	Plan A	Effective Date
-0.8%	-0.5%	-4.2%	-0.5%	1/1/2022

Updated application packets are available.

## **Earn a 12.5% Cash Bonus**

You can earn a 12.5% cash bonus on your Med Supp business. Earn even more on your Plan N business. Check out the [Americo Cash Bonus Qualifications](#) for complete details.

Thank you for your business.

### **Agent Services**



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