

Important Announcement From Americo

June 17, 2020

TO: Americo Agents in MD

Great Southern Life Med Sup Rate Changes

Effective July 1, 2020, we will be making the following rate changes to Great Southern Life (GSL) Plans A, F, G, and N in Maryland. Additionally, age banding on rates for Plan G will change to ages 65 - 70.

<u>Plan F</u>	<u>Plan G</u>	<u>Plan N</u>	<u>Plan A</u>	<u>Effective Date</u>
2.0%	5.1%	-4.5%	8.5%	7/1/2020

For existing policies, the rate increase will not occur until the policy anniversary date. On new policies, these rate changes will apply to all applications signed on or after July 1, 2020.

Thank you for your business.

Americo Marketing

The logo for Americo, featuring the word "AMERICO" in a bold, italicized, sans-serif font. The letter "I" has a horizontal line through its center. The logo is white and set against a dark blue background.

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