

**MEMORANDUM**

**To:** ALL IOWA AGENTS

**From:** Guarantee Trust Life Insurance Company (GTL)

**Date:** 1/25/2021

**Subject:** 2021 MEDICARE SUPPLEMENT RATES

---

At GTL, we appreciate the Medicare Supplement business that you have placed with us. In our effort to always keep you well-informed, the Department of Insurance in your state has approved a rate increase for the Medicare Supplement policies:

IA – Plans A & F: 17%; Plans G & N: 15%

Any new business received at GTL that has an application date of March 1, 2021 or later must reflect the new rates. Applications dated February 28, 2021 and prior must be received at GTL by March 6, 2021. Existing policyholders will be notified for policies due March 1, 2021 and later.

Similar to our procedures in the past, newly issued policies will not receive a rate increase for one year (attained age re-rate still applies).

**For producer use only. Not for use by the general public.**

Premier Marketing  
705 W Benjamin Ave  
Norfolk NE 68701  
800-365-8208