



## MEMO

**To: General Agents in New York**  
**From: Ryan Sykes, Vice President, General Agency Division**  
**Jim Savo - FLMI, Vice President of Operations, General Manager**  
**Re: New Rate Approval**

Globe Life Insurance Company of New York has received a new rate approval.

NEW YORK has approved revised 2021 rates for GLNY ProCare Plans A, B, C, D, F, F+, G, G+, K, L and N. Rates for Plans A, B, C, D, F, G, K, L and N did not change. Rates for Plans F+ and G+ increased by 5.3%. This state uses area rating for all plans (7 areas). Currently for each Plan, the rates for Areas 1, 2 and 7 are identical, the rates for Areas 3 and 4 are identical and the rates for Areas 5 and 6 are identical.

New business effective date is 2/01/2022.

The renewal effective date is 2/01/2022.

Community Monthly Rates for Area 1 Plans That Have A Rate Change.		
Plan - Gender	Plan Code	Monthly Rate
Plan F+ - Male/Female	N51	\$72
Plan G+ - Male/Female	NCK	\$72

*The detailed rate card is available for download on the [Agent Resources](#) website.*

REMINDER: Only applicants first eligible for Medicare Part A before 2020 may purchase Plans C, F, and High Deductible Plan F.

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