



Information important for you to know

Directive # 1228

To: Individual Assurance Company (IAC) Medicare Supplement Agents in Missouri

From: Scott Dumbauld, VP/CMO

Date: 4/30/2019

Subject: State Medicare Supplement Plan Missouri 94050

We have new Missouri applications available with Missouri's Medicare Supplement changes effective 6/1/2019. These will be available to you May 17, 2019.

We recently filed and received approval for a rate adjustment in the state of Missouri. We will use these rates for existing and new policyholders starting June 1, 2019. Policyholders are notified of the new rates prior to the effective date. We wanted you to have advance notice of this action.

Missouri is receiving a 5% increase for Plans A, G, and N and a 9.0% increase for Plan F.

The web applications will be available on the agent portal May 17, 2019.

IAC strives to ensure our policy owners enjoy true "freedom of choice" in their health care decisions about Medicare. We plan to sustain our blocks of business with adequate premiums over the lifetime of the policy owners.

We intend to provide superior, friendly and personalized customer service, which you have come to expect and rely upon.

Sincerely,

A handwritten signature in black ink that reads "Scott Dumbauld".

Scott Dumbauld

Vice President/Chief Marketing Officer

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