

Information important for you to know

Directive # 1185

To: Individual Assurance Company (IAC) Medicare Supplement Agents in Ohio From: Scott Dumbauld, VP/CMO Date: 01/18/18 Subject: State Medicare Supplement Plan Ohio 94070

We recently filed and received approval for a rate adjustment in the state of Ohio. We will use these rates for existing policyholders starting in February 2018. Policyholders are notified of the new rates prior to the effective date. We wanted you to have advance notice of this action.

Ohio is receiving a 4% increase for plans A, C, and F, and a 4% *decrease* for plans D, G, and N.

<u>Click here</u> to download new rates.

Sincerely,

Sutt Sumbauld

Scott Dumbauld Vice President/Chief Marketing Officer

If you have any questions, please contact our office.

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