

Important information, please take note

Directive #1271

To: Individual Assurance Company (IAC) Medicare Supplement Agents in Montana

From: Scott Dumbauld, VP/CMO

Date: 08/19/2020

Subject: State Medicare Supplement Plan Montana 94070

We recently filed and received approval for a rate adjustment in the state of Montana. We will use these rates for existing policyholders starting October 15, 2020. Policyholders are notified of the new rates prior to the effective date. We wanted you to have advance notice of this action.

Montana is receiving a 12% increase for plans A and N. Montana is receiving a 20% increase for plan F. Montana is receiving a 15% increase for plan G.

The updated application kits will be available.

IAC strives to ensure our policy owners enjoy true "freedom of choice" in their health care decisions about Medicare. We plan to sustain our blocks of business with adequate premiums over the lifetime of the policy owners.

We intend to provide superior, friendly and personalized customer service which you have come to expect and rely upon.

For producer use only. Not for use by the general public.

Premier Marketing 705 W Benjamin Ave Norfolk NE 68701 800-365-8208