

THE GOLDEN LINK

A Quick-Release Newsletter from AIMC, LLC

To: All West Virginia ManhattanLife Assurance Company Med Supp Agents
Re: 2021 Medicare Supplement Rate Change

Medicare Supplement Rate Change

A rate adjustment for West Virginia has been approved. There is a 6.0% rate increase for Plans A & G; a 5.0% rate increase for Plan F and a 4.0% rate increase for Plan N.

The effective date for all in-force policies outside of the 12 month rate guarantee and all new business is October 1, 2021.

Please refer to the points below to determine which rates should be applied for new applications:

- All Medicare Supplement applications signed ***before*** October 1, 2021 will receive the current 7-1-20 rates.
- Any Medicare Supplement application signed ***on or after*** October 1, 2021, requesting an effective date of October 1, 2021 or later, will receive the new 10-1-21 rates.
- Any Medicare Supplement application re-dated ***on or after*** October 1, 2021 will receive the new 10-1-21 rates.

Summary of this information:

Signature Date	Applicable Rates
Before October 1, 2021	7-1-20 Rates
October 1, 2021 or after requesting an effective date of October 1, 2021 or later	10-1-21 Rates
Re-dated October 1, 2021 or after	10-1-21 Rates

Place your order for rates and supplies by logging onto www.aimc.net or by calling 800-321-0102. Internet orders take priority. These and other forms are available for immediate download at www.aimc.net.

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