

THE GOLDEN LINK

A Quick-Release Newsletter from AIMC, LLC

To: All Virginia Manhattan Life Insurance Company Med Supp Agents
Re: 2021 Medicare Supplement Rate Change

Medicare Supplement Rate Change

A rate adjustment for Virginia has been approved. There is a 9.0% rate increase for Plans A, C, F, G & N.

The effective date for all in-force policies outside of the 12 month rate guarantee and all new business is March 1, 2021.

Please refer to the points below to determine which rates should be applied for new applications:

- All Medicare Supplement applications signed ***before*** March 1, 2021 will receive the current 11-1-19 rates.
- Any Medicare Supplement application signed ***on or after*** March 1, 2021, requesting an effective date of March 1, 2021 or later, will receive the new 3-1-21 rates.
- Any Medicare Supplement application re-dated ***on or after*** March 1, 2021 will receive the new 3-1-21 rates.

Summary of this information:

Signature Date	Applicable Rates
Before March 1, 2021	11-1-19 Rates
March 1, 2021 or after requesting an effective date of March 1, 2021 or later	3-1-21 Rates
Re-dated March 1, 2021 or after	3-1-21 Rates

For producer use only. Not for use by the general public.

Premier Marketing
705 W Benjamin Ave
Norfolk NE 68701
800-365-8208