



## New Mutual of Omaha Med supp Plans in WY

You may begin selling our new competitively priced Medicare supplement plans in **Wyoming**, underwritten by Mutual of Omaha.

- Plans A, F, G and N are available for sale effective **June 28, 2019**
- Plan F may be sold to applicants with a policy effective date through December 31, 2019; Plan F may not be sold to applicants who become eligible for Medicare on or after January 1, 2020, per MACRA regulations.
- Plan F also may be sold to applicants who are Medicare-eligible through December 31, 2019, but not purchasing Plan F until January 1 or after.

Besides the new low rates, we offer:

- A 12% household discount, and
- Anniversary rating

**Conversions:** All Medicare supplement policies are issued according to the underwriting company noted on the Medicare supplement application. Should your client wish to convert to another policy (from one Mutual affiliate to another), you must complete all applicable conversion paperwork, including your client's signed authorization, and submit that to us. Conversions are subject to underwriting.

**Agent of Record:** According to agent of record rules, commissions for Mutual of Omaha or its affiliate Medicare supplement replacements will be paid only when the original writing producer sells the replacement policy.