

December 1, 2020

NEW ERA
LIFE INSURANCE COMPANIES

NEW ERA LIFE INSURANCE COMPANY
NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST
PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY

Philadelphia American Life Insurance Company

**To ALL Michigan Medicare Supplement Agents
Rate Increases Effective January 1, 2021**

<u>Michigan</u> Modernized Plan	<u>Michigan</u> Rate Increase Percentage (%)
Plan A	0.00%
Plan F	9.00%
Plan F (HD)	0.00%
Plan G	0.00%
Plan G (HD)	0.00%
Plan N	6.00%

New Business

- Applications received **on or before** December 15, 2020 with an effective date of January 1, 2021 will receive the **current rates**.
- Applications with effective date **before** January 1, 2021 will receive the **current rates**.
- Applications received **after** December 15, 2020 with an effective date of January 1, 2021 will receive the **new rates**.

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