

January 27, 2020

NEW ERA
LIFE INSURANCE COMPANIES

NEW ERA LIFE INSURANCE COMPANY
NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST
PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY

New Era Life Insurance Company of the Midwest
To ALL Tennessee Medicare Supplement Agents
Rate Increases Effective March 1, 2020

<u>Tennessee</u> Modernized Plan	<u>Tennessee</u> Rate Increase Percentage (%)
Plan A	5.00%
Plan F	5.00%
Plan F (HD)	5.00%
Plan G (Form MS.G.2020.NEM.TN)	0.00%
Plan G (HD)	0.00%
Plan N	0.00%

New Business

- Applications received **on or before** February 15, 2020 with an effective date of March 1, 2020 will receive the **current rates**.
- Applications with effective date **before** March 1, 2020 will receive the **current rates**.
- Applications received **after** February 15, 2020 with an effective date of March 1, 2020 will receive the **new rates**.

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