

APRIL 29, 2019

One Company/One State – GA

On April 12, 2019 we released new Medicare supplement policies underwritten by Mutual of Omaha Life Insurance Company in Georgia. Because our policy is to market only one underwriting company in a state, effective June 1, 2019 only applications underwritten by Mutual of Omaha will be accepted for new business and conversions in this state.

We will no longer accept applications for new business or conversions under the old underwriting company – Omaha Insurance Company (OIC) in Georgia with one exception. Due to pending 2020 Medicare changes, we will continue to accept paper applications for High Deductible Plan F only underwritten by Omaha Insurance Company for effective dates of coverage prior to January 1, 2020. This provided an option for your clients who are looking for a low premium cost-sharing plan.

Also, please be reminded you may begin selling the High Deductible Plan G in Georgia underwritten by Mutual of Omaha effective July 1, 2019 for individuals with effective coverage dates of January 1, 2020 or later.

Marketing and Sales Materials.

Medicare supplements are sold on price, service and company reputation and experience. Mutual of Omaha and its affiliates give you competitive products that will help you grow your business.

Thank you for your continued business.

For producer use only. Not for use by the general public.

Premier Marketing
705 W Benjamin Ave
Norfolk NE 68701
800-365-8208