



AUGUST 5, 2019
Med Supp One Company/One State – TX

On July 29, 2019, we released new Medicare supplement policies underwritten by Omaha Supplemental Insurance Company in Texas. Because our policy is to market only one underwriting company in a state, effective **September 1, 2019** only applications underwritten by Omaha Supplemental Insurance Company will be accepted for new business and conversions in this state.

We will no longer accept applications for new business or conversions under the old underwriting company – United World (UW) – in Texas with one exception. Due to pending 2020 Medicare changes, we will continue to accept paper applications for HD Plan F only underwritten by United World for effective dates of coverage prior to January 1, 2020. This provided an option for your clients who are looking for a low premium cost-sharing plan.

Reminders

- As of **July 29, 2019**, the High Deductible Plan G became available in Texas underwritten by Omaha Supplemental Insurance Company for individuals with effective coverage dates of January 1, 2020 or later.
- A Medicare SELECT product was not filed under the OSIC underwriting company. Please be aware that effective **August 1, 2019** we are no longer accepting applications for United World Medicare SELECT in Texas.

Marketing and Sales Materials

Everything agents need to sell our Medicare supplement products is available on Sales Professional Access (SPA) under *Forms and Materials*. Materials may be ordered through the normal process.

Medicare supplements are sold on price, service and company reputation and experience. Mutual of Omaha and its affiliates give you competitive products that will help you grow your business.

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