

JUNE 29, 2020

One Company/One State – KS and NM

On June 19, 2020, we released new Medicare supplement policies underwritten by Omaha Insurance Company (OIC) in Kansas and New Mexico. Because our policy is to market only one underwriting company in a state, effective **August 1, 2020**, only applications underwritten by OIC for Kansas and New Mexico will be accepted for new business and conversions.

Marketing and Sales Materials

Everything agents need to sell our Medicare supplement products is available on Sales Professional Access (SPA) under *Forms and Materials*. Materials may be ordered through the normal process.

Medicare supplements are sold on price, service and company reputation and experience. Mutual of Omaha and its affiliates give you competitive products that will help you grow your business.

Please contact us if you have any questions at (800) 693-6083.

We appreciate your continued business.

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