THE GOLDEN LINK

To: All North Dakota Western United Life Insurance Company Med Supp Agents

Re: Medicare Supplement Rate Change

Medicare Supplement Rate Change

A rate adjustment for North Dakota has been approved. There is a 12.0% rate increase for Plans A, C, F & G and a 7.0% rate increase for Plan N.

The effective date for all in-force policies outside of the 12 month rate guarantee and all new business is February 1, 2020.

Please refer to the points below to determine which rates should be applied for new applications:

- All Medicare Supplement applications signed *before* February 1, 2020 will receive the current 10-25-17 rates.
- Any Medicare Supplement application signed *on or after* February 1, 2020, requesting an effective date of February 1, 2020 or later, will receive the new 2-1-20 rates.
- Any Medicare Supplement application re-dated *on or after* February 1, 2020 will receive the new 2-1-20 rates.

Summary of this information:

Signature Date	Applicable Rates
Before February 1, 2020	10-25-17 Rates
February 1, 2020 or after requesting an effective date of February 1, 2020 or later	2-1-20 Rates
Re-dated February 1, 2020 or after	2-1-20 Rates

For producer use only. Not for use by the general public. Premier Marketing 705 W Benjamin Ave Norfolk NE 68701 800-365-8208