

Date: **August 14, 2017**

Number: **FB BFA 17-047**

## MEDICARE SUPPLEMENT RATE INFORMATION

**From:** Bankers Fidelity Assurance Company™  
**To:** All Licensed Agents in the State of Pennsylvania  
**Subject:** Medicare Supplement Rate Increase Effective 09/01/2017

### Rate Revisions for Medicare Supplement Series Business

Attached to this bulletin, rate increases are shown for the current series of B 21492 Preferred & Standard Medicare Supplement products, effective 09-01-2017. You may refer to the chart below that lists the plans and their percentage of increase. The new rates will become effective for existing and new business on September 01, 2017. Existing policyholders will be notified of this premium change within the required timeframe mandated by your state. The updated outline of coverage will be available in the ADDS® library on 09-01-2017.

Plan	Rate Increase
A/U65A	6%
B/U65B	6%
F/U65F	0%
N/U65N	0%

**A one-time, non-commissionable Policy Fee of \$25 will be required to be included with the Initial Premium on all applications written on or after 09-01-2017.**

- Outline of Coverage B 21492 OC [PENNSYLVANIA] (9-17) replaces the current outline (B 21492 OC [PENNSYLVANIA] (1-17)); *the Outline of Coverage must be left with every client to whom the product is presented, whether they apply or not.* The complete outline consists of forms:
  - Cover Page – B 21492 OC [PENNSYLVANIA CP]
  - Rate Pages – Preferred and Standard/Area 1,2,3 – B 21492 OC [PENNSYLVANIA RS PRF/STND A1/2/3]
  - Disclosure Page – B 21492 OC [PENNSYLVANIA DIS-AA]
  - Benefit charts for Plans A, B, F, and N – B 21492 OC [BC-A,B,F,N]
- The following applications have been updated to include a line for the policy fee. The updated application package has a (9-17) print date in the lower right hand corner and can replace all previous versions:
  - Dual Company Triple Combination Application Package\* – B2 0114 AP2014 PKG PENNSYLVANIA
  - BFAC Under Age 65 & Disabled Enrollment Form – B 21492 U65 EF2014 PA (9-17)

**\*The current application may continue to be used; simply include the \$25 policy fee with the Initial Premium Information.** The updated application package will be accessible on ADDS effective 09-01-2017 if you choose to download or print it. The eApp is also being updated to include the required policy fee. The updated application will be available for ordering through the Home Office at a later date.

**Thank you,  
The Marketing Department**