Agent Bulletin

AGENT SERVICE LINE: 1-866-458-7503

Date: **July 12, 2017** Number: **FB BFA 17-040**

MEDICARE SUPPLEMENT RATE INFORMATION

From: Bankers Fidelity Assurance Company™

To: All Licensed Agents in the State of Oklahoma

Subject: Medicare Supplement Rate Increase Effective 07/28/2017

Rate Revisions for Medicare Supplement Series Business

Attached to this bulletin, rate increases are shown for the current series of B 21492 Preferred & Standard Medicare Supplement products, effective 07-28-2017. You may refer to the chart below that lists the plans and their percentage of increase. The new rates will become effective for existing and new business on July 28, 2017. Existing policyholders will be notified of this premium change within the required timeframe mandated by your state. The updated outline of coverage will be available in the ADDS® library on 07-28-2017.

Plan	Rate Increase
A/U65A	6%
F	12%
G	0%

A one-time, non-commissionable Policy Fee of \$25 will be required to be included with the Initial Premium on all applications written on or after 07-28-2017.

- Outline of Coverage B 21492 OC [OKLAHOMA] (7-17) replaces the current outline (B 21492 OC [OKLAHOMA] (1-17)); the Outline of Coverage must be left with every client to whom the product is presented, whether they apply or not. The complete outline consists of forms:
 - o Cover Page B 21492 OC [OKLAHOMA CP]
 - o Rate Pages Preferred and Standard/Female and Male B 21492 OC [OKLAHOMA RS PRF/STND-F/M]
 - o Disclosure Page B 21492 OC [OKLAHOMA DIS-AA]
 - o Benefit charts for Plans A, F, and G B 21492 OC [BC-A,F,G]
- Under Age 65 & Disabled Outline of Coverage B 21492 U65 OC [OKLAHOMA] (7-17) replaces the current outline (B 21492 U65 OC [OKLAHOMA] (1-17)); the Outline of Coverage must be left with every client to whom the product is presented, whether they apply or not. The complete outline consists of forms:
 - o Cover Page B 21492 U65 OC [OKLAHOMA CP]
 - o Rate & Disclosure Page B 21492 U65 OC [OKLAHOMA DIS-AA]
 - o Benefit chart for U65 Plan A B 21492 U65 OC [BC-A]
- The following applications have been updated to include a line for the policy fee. The updated application package has a (7-17) print date in the lower right hand corner and can replace all previous versions:
 - Dual Company Triple Combination Application Package* B2 0114 AP2014 PKG
 - BFAC Under Age 65 & Disabled Enrollment Form B 21492 U65 EF2014 (5-17)
- *The updated application package will be accessible on ADDS effective 07-28-2017 and will be available for ordering in the near future. You may continue to use any current applications you have in stock and simply include the \$25 policy fee with the Initial Premium information. The eApp is also being updated to include the required policy fee.

Thank you,

The Marketing Department



