

Date: July 19, 2017

Number: FB 17-041

MEDICARE SUPPLEMENT RATE INFORMATION

From: Bankers Fidelity Life Insurance Company®
To: All Licensed Agents in the State of Arizona
Subject: Medicare Supplement Rate Increase Effective 08/11/2017

Rate Revisions for Medicare Supplement Series Business

Attached to this bulletin, rate increases are shown for the current series of B 21092 Preferred & Standard Medicare Supplement products, effective 08-11-2017. You may refer to the chart below that lists the plans and their percentage of increase. The new rates will become effective for existing and new business on August 11, 2017. Existing policyholders will be notified of this premium change within the required timeframe mandated by your state. The updated outline of coverage will be available in the ADDS® library on 08-11-2017.

Plan	Rate Increase
A	0%
F	6%
F2	0%
G	6%
K	6%

A one-time, non-commissionable Policy Fee of \$25 will be required to be included with the Initial Premium on all applications written on or after 08-11-2017.

- Outline of Coverage B 21092 OC AZ (8-17) replaces the current outline (B 21092 OC AZ (1-17)); *the Outline of Coverage must be left with every client to whom the product is presented, whether they apply or not.* The complete outline consists of forms:
 - Cover Page – B 21092 OC AZ [CP]
 - Rate Page – Preferred and Standard – B 21092 OC AZ [RS PRF-STND]
 - Disclosure Page – B 21092 OC AZ [DIS-ISS]
 - Benefit charts for Plans A, F, High F, G, and K – B 21092 OC AZ [BC-A,F,F2,G,K]
- The following applications have been updated to include a line for the policy fee. The updated applications have an (8-17) print date in the lower right hand corner and can replace all previous versions:
 - Preferred Triple Combination Application – B 0114 PRF AP2010X3 AZ
 - Standard Combination Application – B 0115 STND AP2010 AZ
 - Preferred Combination Telephone Application – B 0114 PRF AP2010X2-T AZ
 - Standard Medicare Supplement Telephone Application – B 21092 STND AP2010-T AZ

*The updated applications will be accessible on ADDS effective 08-11-2017 and will be available for ordering in the near future. You may continue to use any current applications you have in stock and simply include the \$25 policy fee with the Initial Premium information. The eApps are also being updated to include the required policy fee.

An updated rate sheet showing pre-calculated rates for the Early Enrollment Discount will be uploaded to the ADDS® Library on 08-11-2017. This rate sheet is for Agent Use Only and should not be left with the client.