



**MEDICARE SUPPLEMENT
2017 AUGUST RATE ADJUSTMENT**

June 14, 2017

Rate Adjustment

For applications signed on or after **August 1, 2017**, the new and in-force business rates will adjust by plan as listed below.

GPM Life Medicare Supplement New and In-force Business					
State	Rate Adjustment				
	Plan A	Plan C	Plan F	Plan G	Plan N
AL	8%	8%	8%	8%	8%
IA	9.5%	9.5%	9.5%	9.5%	9.5%
SD	9%	9%	9%	9%	9%

Continue to use the existing rates for plan applications signed prior to new rate effective date.

As a reminder when calculating premium, please calculate the initial premium **based on the client's age** on the application date and not the effective date of coverage. *Rates are locked in on the signed application date but will continue for 12-months following the **effective date of coverage**.*

Effective **August 1, 2017**, the in-force business for GPM Life only rates will adjust by plan as listed below. WY new business is now underwritten by GPM Health and Life. Any new business written under GPM Health & Life will not be impacted by this increase.

GPM Life Medicare Supplement In-force Business*					
State	Rate Adjustment				
	Plan A	Plan C	Plan F	Plan G	Plan N
WY	9%	9%	9%	9%	9%

Letters to the insureds regarding these rate adjustments will be mailed from our office shortly.

Please contact us if you have any questions: Call: (866) 754-5716

E-Mail: GPMSalesSupport@medsuppservices.com