



**MEDICARE SUPPLEMENT  
2017 AUGUST RATE RELEASE**

July 19, 2017

**Rate Adjustment**

For applications signed on or after **August 1, 2017**, the rates will adjust by plan as listed below. Clients buying a Medicare supplement at these rates will still have a 12-month rate guarantee from their effective date of coverage and therefore, the earliest they would receive a rate increase would be January 2018.

Continue to use the existing rates for plan applications signed prior to August 1, 2017.

As a reminder when calculating premium, please calculate the initial premium **based on the client's age** on the application date and not the effective date of coverage. *Rates are locked in on the signed application date but will continue for 12-months following the **effective date of coverage**.*

GPM Life Medicare Supplement New and In-force Business					
State	Rate Adjustment				
	Plan A	Plan C	Plan F	Plan G	Plan N
AL	8%	8%	8%	8%	8%
IA	9.5%	9.5%	9.5%	9.5%	9.5%
SD	9%	9%	9%	9%	9%

**MARKETING MATERIALS:**

State	New Outline	New App Book <i>Print Date 7/19/17</i>
AL	AL_GPM_AGY_080117	T04_543_AL
IA	IA_GPM_AGY_080117	T04_543_IA
SD	SD_GPM_AGY_080117	T04_543_SD

Materials are available to view and print immediately on the producer web site at: [GPMLifeMedicareSupplement.com](http://GPMLifeMedicareSupplement.com) or you may place an order by calling (866) 754-5716.

Please contact us if you have any questions: Call: (866) 754-5716 E-Mail: [GPMSalesSupport@medsuppservices.com](mailto:GPMSalesSupport@medsuppservices.com)