

THE GOLDEN LINK

A Quick-Release Newsletter from AIMC, LLC

To: All Georgia Manhattan Life Insurance Company Med Supp Agents
Re: Medicare Supplement Rate Change

Medicare Supplement Rate Change

A rate adjustment for Georgia has been approved. There is a 9.9% rate increase **for all plans**.

The rate change is effective for new business requesting an effective date of September 1, 2017 or later. Inforce business will receive the rate change effective September 1, 2017.

Please refer to the points below to determine which rates should be applied for new applications:

- All Medicare Supplement applications requesting an effective date **before** September 1, 2017 will receive the current 9-1-16 rates.
- Any Medicare Supplement application signed **before** September 1, 2017 requesting an effective date of September 1, 2017, or later, will receive the current 9-1-16 rates.
- Any Medicare Supplement application signed **on** September 1, 2017, or later, requesting an effective date of September 1, 2017, or later, will receive the new 9-1-17 rates.
- Any Medicare Supplement application re-dated **on or after** September 1, 2017 will receive the new 9-1-17 rates.

Summary of this information:

Signature Date	Applicable Rates
Before September 1, 2017	9-1-16 Rates
September 1, 2017 or after	9-1-17 Rates
Re-dated September 1, 2017 or after	9-1-17 Rates

Place your order for rates and supplies by logging onto www.aimc.net or by calling 800-321-0102. Internet orders take priority. These and other forms are available for immediate download at www.aimc.net.

VERY IMPORTANT

If you are licensed in multiple states, please call 800-321-0102 to confirm current rates for your non-resident states.

