THE GOLDEN LINK

A Quick-Release Newsletter from AIMC, LLC

To: All Missouri Manhattan Life Insurance Company Med Supp Agents

Re: Medicare Supplement Rate Change

Medicare Supplement Rate Change

A rate adjustment for Missouri has been approved. There is a 7% rate increase for Plans D & F. There is no increase for other plans.

The effective date for all new business is <u>June 1, 2017</u>. The effective date for all in-force policies outside of the 12 month rate guarantee is <u>July 1, 2017</u>.

Please refer to the points below to determine which rates should be applied for new applications:

- All Medicare Supplement applications signed *before* May 15, 2017 will receive the current 7-1-15 rates.
- Any Medicare Supplement application signed *on or after* May 15, 2017, requesting an effective date before June 1, 2017 will receive the current 7-1-15 rates.
- Any Medicare Supplement application signed *on or after* May 15, 2017, requesting an effective date of June 1, 2017 or later, will receive the new 6-1-17 rates.
- Any Medicare Supplement application re-dated *on or after* May 15, 2017 will receive the new 6-1-17 rates.

Summary of this information:

Signature Date	Applicable Rates
Before May 15, 2017	7-1-15 Rates
May 15, 2017 or after requesting an effective date before June 1, 2017	7-1-15 Rates
May 15, 2017 or after requesting an effective date of June 1, 2017 or later	6-1-17 Rates
Re-dated May 15, 2017 or after	6-1-17 Rates

Place your order for rates and supplies by logging onto www.aimc.net or by calling 800-321-0102. Internet orders take priority. These and other forms are available for immediate download at www.aimc.net.

VERY IMPORTANT



If you are licensed in multiple states, please call 800-321-0102 to confirm current rates for your non-resident states.

