THE GOLDEN LINK

A Quick-Release Newsletter from AIMC, LLC

To: All Montana Manhattan Life Insurance Company Med Supp Agents

Re: Medicare Supplement Rate Change

Medicare Supplement Rate Change

A rate adjustment for Montana has been approved. There is an 8% rate increase for Plans A, C & F and a 6% rate increase for Plans G & N.

The rate change is effective for new business requesting an effective date of <u>September 1, 2017</u> or later. Inforce business will receive the rate change effective <u>September 1, 2017</u>.

Please refer to the points below to determine which rates should be applied for new applications:

- All Medicare Supplement applications requesting an effective date *before* September 1, 2017 will receive the current 9-1-16 rates.
- Any Medicare Supplement application signed *before* September 1, 2017 requesting an effective date of September 1, 2017, or later, will receive the current 9-1-16 rates.
- Any Medicare Supplement application signed *on* September 1, 2017, or later, requesting an effective date of September 1, 2017, or later, will receive the new 9-1-17 rates.
- Any Medicare Supplement application re-dated *on or after* September 1, 2017 will receive the new 9-1-17 rates.

Summary of this information:

Signature Date	Applicable Rates
Before September 1, 2017	9-1-16 Rates
September 1, 2017 or after	9-1-17 Rates
Re-dated September 1, 2017 or after	9-1-17 Rates

Place your order for rates and supplies by logging onto www.aimc.net or by calling 800-321-0102. Internet orders take priority. These and other forms are available for immediate download at www.aimc.net.

VERY IMPORTANT



If you are licensed in multiple states, please call 800-321-0102 to confirm current rates for your non-resident states.

