

# THE GOLDEN LINK

*A Quick-Release Newsletter from AIMC, LLC*

To: All North Dakota Manhattan Life Insurance Company Med Supp Agents  
Re: Medicare Supplement Rate Change **UPDATE**

## **Medicare Supplement Rate Change (UPDATE)**

A rate adjustment for North Dakota has been approved. There is a 9% rate increase **for all plans**.  
**The new effective date is October 1, 2017, instead of September 1, 2017.**

*The rate change is effective for new business requesting an effective date of **October 1, 2017** or later. Inforce business will receive the rate change effective **October 1, 2017**.*

Please refer to the points below to determine which rates should be applied for new applications:

- All Medicare Supplement applications requesting an effective date **before October 1, 2017** will receive the current 8-1-16 rates.
- Any Medicare Supplement application signed **before October 1, 2017** requesting an effective date of **October 1, 2017**, or later, will receive the current 8-1-16 rates.
- Any Medicare Supplement application signed **on October 1, 2017**, or later, requesting an effective date of **October 1, 2017**, or later, will receive the new 10-1-17 rates.
- Any Medicare Supplement application re-dated **on or after October 1, 2017** will receive the new 10-1-17 rates.

### **Summary of this information:**

<b>Signature Date</b>	<b>Applicable Rates</b>
Before <b>October 1, 2017</b>	8-1-16 Rates
<b>October 1, 2017</b> or after	10-1-17 Rates
Re-dated <b>October 1, 2017</b> or after	10-1-17 Rates

Place your order for rates and supplies by logging onto [www.aimc.net](http://www.aimc.net) or by calling 800-321-0102. Internet orders take priority. These and other forms are available for immediate download at [www.aimc.net](http://www.aimc.net).

### ***VERY IMPORTANT***

**If you are licensed in multiple states, please call 800-321-0102  
to confirm current rates for your non-resident states.**

